



P R E S S R E L E A S E

**Media Sales Veteran Andrew Zeiger Joins
OSTG as Vice President of Sales**

CNET and Ziff Davis sales veteran will lead network-wide sales initiatives for IT sites including Slashdot, ITManagersJournal, Linux.com and SourceForge.net

FOR IMMEDIATE RELEASE-- Fremont, CA – October 25, 2004 – OSTG (a wholly-subsiary of VA Software Corp., NASDAQ:LINUX), the leading news and information network for IT and development professionals working with innovative technologies, today announced the appointment of Andrew Zeiger as Vice President of Sales. Zeiger comes to OSTG with an extensive background in advertising and sales, including five years at CNET Networks serving in various roles including Regional Vice President of Sales for CNET Media.

“Bringing Andrew on board is a tremendous opportunity for OSTG as we position the network for growth over the coming years,” said Patrick Ferrell, Senior Vice President and General Manager of OSTG. “His expertise in packaging integrated media for technology vendors strengthens our bench and brings the expertise and vision necessary to effectively tap into the online advertising market.”

An advertising and technology-publishing veteran since 1989, Zeiger’s agency experience with Bates Advertising and FCB encompassed technology accounts such as AT&T and DEC, as well as consumer packaged goods accounts such as Colgate, M&M Mars and Northern Telecom. His publishing experience includes Ziff Davis’ *PC Magazine* and, most recently, JiWire, an international wireless hotspot directory, where he served as Vice President of Sales and Business Development.

Zeiger’s appointment comes at a time when OSTG is emerging as a leader in the technology media marketplace and has seen record traffic growth of 37% year-over-year. The company has recently re-branded the network to reflect its growing IT professional audience as open technologies become increasingly integrated into the enterprise.

“I am very excited to be joining such a dynamic company with such tremendous opportunities,” said Zeiger. “The potential for OSTG is phenomenal—and I’m looking forward to expanding our business relationships and building our customer base.”

About OSTG, Inc.

OSTG (Open Source Technology Group), formerly known as OSDN, is the cornerstone of the Open Source movement and the leading online network for IT managers and development professionals. OSTG's technology-focused sites include Slashdot.org, SourceForge.net, ITManagersJournal.com, NewsForge.com, Linux.com and freshmeat.net. OSTG also owns ThinkGeek.com, the leading retailer for innovative technology products, and the MediaBuilder network, featuring AnimationFactory.com, a leading online-image content provider. The network serves more than 250 million page views and 16 million unique visitors a month. OSTG is a wholly-owned subsidiary of VA Software Corp (www.vasoftware.com, Nasdaq: LNUX). Find out more about OSTG at www.ostg.com.

About VA Software Corporation

VA Software Corporation, (NASDAQ: LNUX) is the parent company of OSTG, and provider of SourceForge Enterprise Edition, the award-winning integrated Web-based application that enables IT and software engineering organizations to reduce risk and costs by managing application development more effectively throughout the enterprise. Today, SourceForge technology is at work in major Fortune 1000 companies in financial services, defense and aerospace, manufacturing, transportation, communications and government, and is in use by over 850,000 developers worldwide. For more information, go to www.vasoftware.com.

Press Contact:

Libby Dickinson
E-Mail: ldickinson@ostg.com

Note Regarding Forward-Looking Statements: This press release contains forward-looking statements that involve risks and uncertainties, including statements regarding OSTG's anticipated online advertising growth and ability to capitalize on interest in open source solutions. Actual results may differ materially from those expressed or implied in such forward-looking statements due to various factors, including: reliance upon strategic relationships with other companies; decreases or delays in online advertising spending; rapid technological and market change; and competition with, and pricing pressures from more established competitors. Investors should consult VA Software's filings with the Securities and Exchange Commission, including its Form 10-Q for the fiscal quarter ended April 30, 2004, for further information regarding these and the other risks of the Company's business. These documents are available at the SEC Web site: www.sec.gov. VA Software assumes no obligation to update the forward-looking information contained in this news release.

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